

The Art & Science of **FUNDRAISING**



**NEW
COURSE!**

The 
Nonprofit
Partnership

Join The Nonprofit Partnership for a new training course throughout October and December of 2017.
Space is limited - sign up today!

The goal of **The Art & Science of Fundraising** course is to provide nonprofit staff and Board members with the foundation, history, background & skills to advance fundraising in their respective organizations.

www.yournpp.org

In fundraising, there is no science without art.



This course will be taught by Adam C. Bratton, Executive Director with The Nonprofit Partnership, along with special guest presenters as seen below. The cost is \$300/attendee. A discount of \$50 will be applied when additional attendees from the same organization register. Cost includes course materials and light breakfast. **Reserve your spot today - www.YourNPP.org!**

Session 1

Session 2

Session 3

Session 4

Session 5

Session 6



Introduction to Fundraising -
Wednesday, October 4, 2017

Creating a Fundraising Program -
Thursday, October 12, 2017

Building Relationships -
Thursday, November 2, 2017

Making the Ask -
Wednesday, November 15, 2017

Developing a Major Gift & Planned Giving Program - Tuesday, November 28, 2017

Creating a Culture of Philanthropy -
Tuesday, December 5, 2017

Special guest presenters include: Linda Hackshaw, Jonathan Rilling, Ted Wood, Nicole Reitzell and Susannah Weis Frigon

