

*The Art & Science of*

# FUNDRAISING

Join The Nonprofit Partnership for an intensive fundraising course that will take place between April and June of 2018.

**Space is limited - sign up today!**

The goal of **The Art & Science of Fundraising** course is to provide nonprofit staff and Board members with the foundation, history, background & skills to advance fundraising in their respective organizations.



*[www.yournpp.org](http://www.yournpp.org)*

# *In fundraising, there is no science without art.*



This course will be taught by Adam C. Bratton, Executive Director with The Nonprofit Partnership, along with special guest presenters as seen below. The cost is \$250 per member attendee and \$325 per non-member attendee. Members are eligible to receive a discount of \$50 when additional attendees from the same organization register. Cost includes course materials and light breakfast. **Reserve your spot today - [www.YourNPP.org](http://www.YourNPP.org)!**

*Session 1*

*Session 2*

*Session 3*

*Session 4*

*Session 5*

*Session 6*



**Introduction to Fundraising -**  
Tuesday, April 10, 2018

**Creating a Fundraising Program -**  
Tuesday, April 24, 2018

**Building Relationships -**  
Tuesday, May 8, 2018

**Making the Ask -**  
Tuesday, May 22, 2018

**Developing a Major Gift & Planned Giving Program -** Tuesday, June 12, 2018

**Creating a Culture of Philanthropy -**  
Tuesday, June 26, 2018

*Special guest presenters include: Linda Hackshaw, Jonathan Rilling, Ted Wood, Nicole Reitzell and Margaret Taylor*

